

Sales Specialist

Job description

- Responsible of following and achieving product sales goals.
- Execution of product sales and marketing plans in the region.
- Responsible for store visits in the region, maintenance, and develop distribution channels in the region.
- Train sellers and promoters, enhance the professional ability of supervisor dealers.
- Assist the Marketing Department in organizing brand promotions and other related activities.
- Regularly conduct data statistics collection to develop analysis reports.

Requirement:

- Bachelor degree or above, preferably with major in public relations, marketing or business management.
- Preferably with more than one year of related job experience.
- Proficient negotiation skills and flexible.
- Have some market knowledge, sales skills, business awareness and skilled customer relationships experience.

- Sharp market insights, good at establishing and maintaining developers, supervisor dealers and sales channels.
- Sensitive to statistic data collection, skilled use of Office.
- Responsible person and work meticulously.
- Have good communication skills, execution ability and excellent learning ability.
- Spanish and Chinese level of HSK 5 or above, able for daily communication.

Gross salary: 19.000 €